

Terms of Trading



1	Business customers and consumers	6.6	Business Customers: you do not have the right to set off any money you may claim from us against anything you may owe us.	11	10.1.3 where the goods are as fit for sale on their return as they were on delivery.
1.1	Some of these terms apply to consumers only; some apply to business customers only. Those terms are marked as such.	6.7	Consumers: you may only set off money you claim from us against money you owe us with our written agreement and on such terms as we may state.	11.1	Export terms Where the goods are supplied by us to you by way of export from the United Kingdom Clause 10 of these terms applies (except to the extent that it is inconsistent with any written agreement between us).
1.2	All other terms apply to all customers.	6.8	While you owe money to us, we have a right to keep any property we may hold of yours until you have paid us in full (<i>a lien</i>).	11.2	The 'Incoterms' of the International Chamber of Commerce which are in force at the time when the contract is made apply to exports, but these terms prevail to the extent that there is any inconsistency.
1.3	You are classified as a business customer if you indicate to us that the goods supplied by us will be used in the course of your business or if you use the goods in the course of your business.	6.9	You are to indemnify us in full and hold us harmless from all expenses and liabilities we may incur (directly or indirectly and including finance costs and legal costs on a full indemnity basis) following any breach by you of any of your obligations under these terms.	11.3	Unless otherwise agreed, the goods are supplied ex works our place of manufacture.
1.4	If you are not a business customer, you are a consumer. You have certain statutory rights as a consumer which are not affected by these terms. Contact your local trading standards office for more information. Words in <i>italic type</i> are legal words which clarify, rather than alter, the meaning of the relevant clause.	6.10	Consumers: clause 6.9 means that you are liable to us for losses we incur because you do not comply with these terms. We may claim those losses from you at any time and if we do not take legal action we will ask the court to make you pay our legal costs.	11.4	Where the goods are to be sent by us to you by a route including sea transport we are under no obligation to give a notice under section 32(3) of the Sale of Goods Act 1979.
1.5	Telephone calls to and from Advanced Seals and Gaskets Limited may be recorded for training or monitoring purposes.	7	Title	11.5	You are responsible for arranging testing and inspection of the goods at our premises before shipment (unless otherwise agreed). We are not liable for any defect in the goods which would be apparent on inspection unless a claim is made before shipment. We are not liable for any damage during transit.
2	Price	7.1	Consumers: your statutory rights are unaffected.	11.6	We are not liable for death or personal injury arising from the use of the goods delivered in the territory of another State (within the meaning of s.26 (3) (b) Unfair Contract Terms Act 1977).
2.1	The price quoted excludes VAT (unless otherwise stated). VAT (if applicable) will be charged at the rate applying at the time of delivery.	7.2	Business customers: until you pay all debts you may owe us:	12	Cancellation
2.2	Our quotations lapse after 30 days (unless otherwise stated).	7.2.1	all goods supplied by us remain our property;	12.1	If the order is cancelled (for any reason) you are then to pay us for all stock (finished or unfinished) we may then hold (or to which we are committed) for the order.
2.3	The price quoted excludes delivery (unless otherwise stated).	7.2.2	you must store them so that they are clearly identifiable as our property;	12.2	We may suspend or cancel the order, by written notice if:
2.4	If the price quoted is NOT in sterling (GBP), the conversion rate shown is an illustrative estimate only, and should the Bank Of England daily spot exchange rate against Sterling for the currency at the date of invoice and / or payment differ from the rate shown by more than 8%, then the rate charged will be the Bank Of England daily spot exchange rate for that currency as at the date of invoice and / or payment.	7.2.3	you must insure them (against the risks for which a prudent owner would insure them) and hold the policy on trust for us;	12.2.1	you fail to pay us any money when due (under the order or otherwise);
2.5	Business customers: unless otherwise stated, the price quoted to business customers is an illustrative estimate only and the price charged will be our price current at the time of delivery.	7.2.4	you may use those goods and sell them in the ordinary course of your business, but not if:	12.2.2	you become insolvent;
2.6	Business customers: rates of tax and duties on the goods will be those applying at the time of delivery.	a	we revoke that right (by informing you in writing); or	12.2.3	you fail to honour your obligations under these terms.
2.7	Business customers: at any time before delivery we may adjust the price to reflect any increase in our costs of supplying the goods.	b	you become insolvent.	12.3	You may not cancel the order unless we agree in writing (and clauses 3.2.2 and 12.1 then apply).
2.8	Business customers: any tool charges are a cost contribution only and do not constitute payment in full for any tool.	7.3	Business customers: you must inform us (in writing) immediately if you become insolvent.	13	Waiver and variations
3	Delivery	7.4	Business customers: if your right to use and sell the goods ends you must allow us to remove the goods.	13.1	Any waiver or variation of these terms is binding in honour only unless:
3.1	All delivery times quoted are estimates only.	7.5	Business customers: we have your permission to enter any premises where the goods may be stored:	13.1.1	made (or recorded) in writing;
3.2	If we fail to deliver within a reasonable time, you may (by informing us in writing) cancel the contract, however:	7.5.1	at any time, to inspect them; and	13.1.2	signed on behalf of each party; and
3.2.1	you may not cancel if we receive your notice after the goods have been dispatched; and	7.5.2	after your right to use and sell them has ended, to remove them, using reasonable force if necessary.	13.1.3	expressly stating an intention to vary these terms.
3.2.2	if you cancel the contract, you can have no further claim against us under that contract.	7.6	Despite our retention of title to the goods, we have the right to take legal proceedings to recover the price of goods supplied should you not pay us by the due date.	13.2	All orders that you place with us will be on these terms (or any that we may issue to replace them). By placing an order with us, you are expressly waiving any printed terms you may have to the extent that they are inconsistent with our terms.
3.3	If you accept delivery of the goods after the estimated delivery time, it will be on the basis that you have no claim against us for delay (including <i>indirect or consequential loss</i> , or increase in the price of the goods).	7.7	You are not our agent. You have no authority to make any contract on our behalf or in our name.	14	Force majeure- business customers only
3.4	We may deliver the goods in instalments. Each instalment is treated as a separate contract.	8	Warranties	14.1	If we are unable to perform our obligations to you (or able to perform them only at unreasonable cost) because of circumstances beyond our control, we may cancel or suspend any of our obligations to you, without liability.
3.5	We may deliver in quantities of 10% more or less than the quantity ordered and charge you for the quantity actually delivered.	8.1	We warrant that the goods will:	14.2	Examples of those circumstances include act of God, accident, explosion, war, terrorism, fire, flood, transport delays, strikes and other industrial disputes and difficulty in obtaining supplies.
4	Delivery and safety	8.1.1	comply with their description on our acknowledgement of order form; and	15	General
4.1	We may decline to deliver if:	8.1.2	be free from material defect;	15.1	English law is applicable to any contract made under these terms. The English and Welsh courts have non-exclusive jurisdiction.
4.1.1	we believe that it would be unsafe, unlawful or unreasonably difficult to do so; or	8.2	for a period of 12 months from the date of delivery (as long as you comply with clause 8.4).	15.2	If you are more than one person, each of you is liable for all of your obligations under these terms (<i>joint and several liability</i>).
4.1.2	the premises (or the access to them) are unsuitable for our vehicle.	8.3	Business customers: we give no other warranty (and exclude any warranty, term or condition that would otherwise be implied) as to the quality of the goods or their fitness for any purpose.	15.3	If any of these terms are unenforceable as drafted:
5	Delivery and risk	8.4	Consumers: the warranty in clause 8.1 is in addition to your statutory rights.	15.3.1	it will not affect the enforceability of any other of these terms; and
5.1	The goods are at your risk from the time of delivery.	8.4.1	If you believe that we have delivered goods which are defective in material or workmanship, you must:	15.3.2	if it would be enforceable if amended, it will be treated as so amended.
5.2	Delivery takes place either:	8.4.2	inform us (in writing), with full details, as soon as possible; and	15.4	We may treat you as insolvent if:
5.2.1	at our premises (if you are collecting them or arranging carriage); or	8.5	allow us to investigate (we may need access to your premises and product samples).	15.4.1	you are unable to pay your debts as they fall due; or
5.2.2	at your premises (if we are arranging carriage).	8.6	If the goods are found to be defective in material or workmanship (following our investigations), and you have complied with those conditions (in clause 8.4) in full, we will (at our option) replace the goods or refund the price.	15.4.2	you (or any item of your property) becomes the subject of:
5.3	You must inspect the goods on delivery. If any goods are damaged (or not delivered), you must write to tell us within ten days of delivery (or the expected delivery time). You must give us (and any carrier) a fair chance to inspect the damaged goods.	8.6	Subject to clause 8.8, we are not liable to you, whether in contract, tort (including negligence), breach of statutory duty, or otherwise for any other loss or damage (including indirect or consequential loss, financial loss, loss of profits or loss of use) arising from the contract or the supply of goods or their use.	a.	any formal insolvency procedure (examples of which include receivership, liquidation, administration, voluntary arrangements (including a moratorium) or bankruptcy);
6	Payment terms	8.7	Subject to clause 8.8, our total liability to you in respect of all other losses arising under or in connection with our contract with you, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, shall in no circumstances exceed the price of the goods.	b.	any application or proposal for any formal insolvency procedure; or
6.1	If you do not have an approved credit account, you are to pay us cash prior to order production commencement.	8.8	Nothing in these terms restricts or limits our liability for:	c.	any application, procedure or proposal overseas with similar effect or purpose.
6.2	Business customers: if you have an approved UK business credit account, payment is due within 30 days following the end of the invoice month (unless expressly agreed by us in writing)	8.8.1	death or personal injury caused by our negligence, or the negligence of our employees, agents or subcontractors (as applicable);	15.5	Business customers: all brochures, catalogues and other promotional materials are to be treated as illustrative only. Their contents form no part of any contract between us and you should not rely on them in entering into any contract with us.
6.3	If you fail to pay us in full on the due date:	8.8.2	fraud or fraudulent misrepresentation; or	15.6	Business customers: any notice by either of us which is to be served under these terms may be served by leaving it at or by delivering it to (by first class post or by fax) the other's registered office or principal place of business. All such notices must be signed.
6.3.1	we may suspend or cancel future deliveries;	8.8.3	any other matter in respect of which it would be unlawful for us to exclude or restrict liability.	15.7	No contract will create any right enforceable (by virtue of the Contracts (Rights of Third Parties) Act 1999) by any person not identified as the buyer or seller.
6.3.2	we may cancel any discount offered to you;	9	Specification	15.8	The only statements upon which you may rely in making the contract with us are those made in writing by someone who is (or whom you reasonably believe to be) our authorised representative and either:
6.3.3	you must pay us interest at the rate set under s.6 of the Late Payment of Commercial Debts (Interest) Act 1998	9.1	If we prepare the goods in accordance with your specifications or instructions:	15.8.1	contained in our estimate (or any covering letter) and not withdrawn before the contract is made; or
a	calculated (on a daily basis) from the date of our invoice until payment;	9.1.1	you must ensure that the specifications or instructions are accurate; and	15.8.2	which expressly state that you may rely on them when entering into the contract.
b	compounded on the first day of each month; and	9.1.2	you must ensure that goods prepared in accordance with those specifications or instructions will be fit for the purpose for which you intend to use them.	15.9	Nothing in these terms affects or limits our liability for fraudulent misrepresentation.
c	before and after any judgment (unless a court orders otherwise);	9.2	We reserve the right to make any changes in the specifications of our goods which are necessary to ensure they conform with any applicable safety or other statutory requirements.		
6.3.4	we may claim fixed sum compensation from you under s.5A of that Act to cover our credit control overhead costs; and	9.3	Business customers: we also reserve the right to make without notice any minor modifications in our specifications designs or materials as we think necessary or desirable.		
6.3.5	we may recover (under clause 6.9) the cost of taking legal action to make you pay;	10	Return of goods		
6.4	If you have an approved business credit account we may withdraw it or reduce your credit limit or bring forward your due date for payment.	10.1	We will accept the return of goods from you only:		
6.5	We may take any of those actions in 6.4 at any time and without notice.	10.1.1	by prior arrangement (confirmed in writing);		
		10.1.2	on payment of an agreed handling charge (unless the goods were defective when delivered) and		